



HFM | HIGGS
FLETCHER
& MACK^{LP}®



UNIVERSAL EXPERTISE. LOCAL FOCUS.™



“We are built to serve those who do business and live in the San Diego region. Our deep professional and community relationships help to resolve our clients’ challenges which allow them to focus on their prosperity.”

STEVE COLOGNE

Managing Partner



UNIVERSAL EXPERTISE. LOCAL FOCUS.

Higgs Fletcher & Mack is a multi-service law firm built specifically for those who do business or live in the San Diego region. We make our clients' challenges our own, using the firm's broad expertise and local focus to solve problems and maximize opportunities for our clients. Our local efficiencies and rate structure provide bottom line value that cannot be duplicated by other law firms.

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THE BELIEFS THAT DEFINE US

The core values at the heart of Higgs Fletcher & Mack continue to guide the firm as we evolve to meet the complexities and challenges of a dynamic, modern legal environment:

OUR CLIENTS' ISSUES AND CHALLENGES ARE MADE OUR OWN.

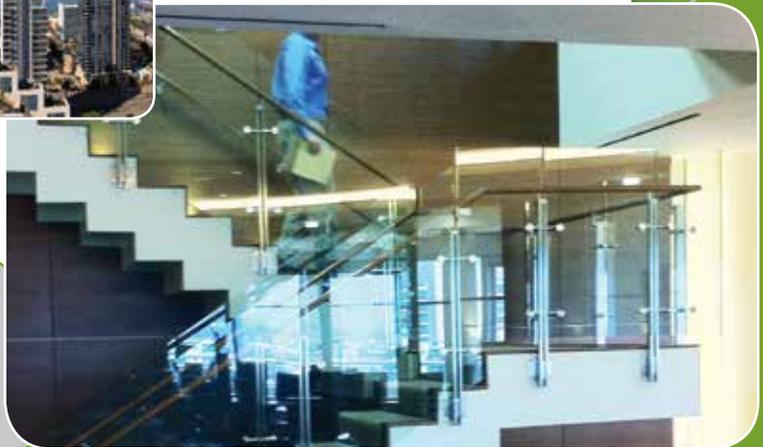
WE ARE CREATIVE PROBLEM SOLVERS COMMITTED TO OUR CLIENTS' SUCCESS.

WE ARE PREPARED. WE ARE LOYAL. WE ARE HONEST. WE ARE RESPONSIVE.

WE ARE PROFESSIONAL.

A DEDICATION TO DIVERSITY

Higgs Fletcher & Mack is actively committed to workplace diversity. We are proud of our leadership and professional development efforts in bringing diversity to both the firm and the San Diego legal community.





A LEGACY OF TRUST, INTEGRITY AND LEADERSHIP

Our firm and its clients benefit from seven decades of exceptional performance in our profession and community. Higgs Fletcher & Mack was established in 1939 by community-minded pillars of the legal profession. These individuals set the cornerstone of how we serve our clients and manage our firm today. These standards, perhaps more commonplace decades ago, are not necessarily the norm today.

We make it our business to follow our founders' guiding principles—preparedness, practicality, honesty and fairness. Commitment to these principles enhances our reputation both within the judiciary and with other lawyers. Clients realize value in every aspect of our representation as a result of the continued dedication to these guiding principles.

That is why we continue to require every firm member to live up to these standards.

Our clients deserve nothing less.



ADVOCACY IN ACTION

The people that comprise our firm are the product of rigorous standards and an exceptional legacy. Every member of the Higgs Fletcher & Mack family is personally committed to carrying out our professional and community obligations. We are a diverse and very talented group, serving our clients' needs with determination and professionalism.

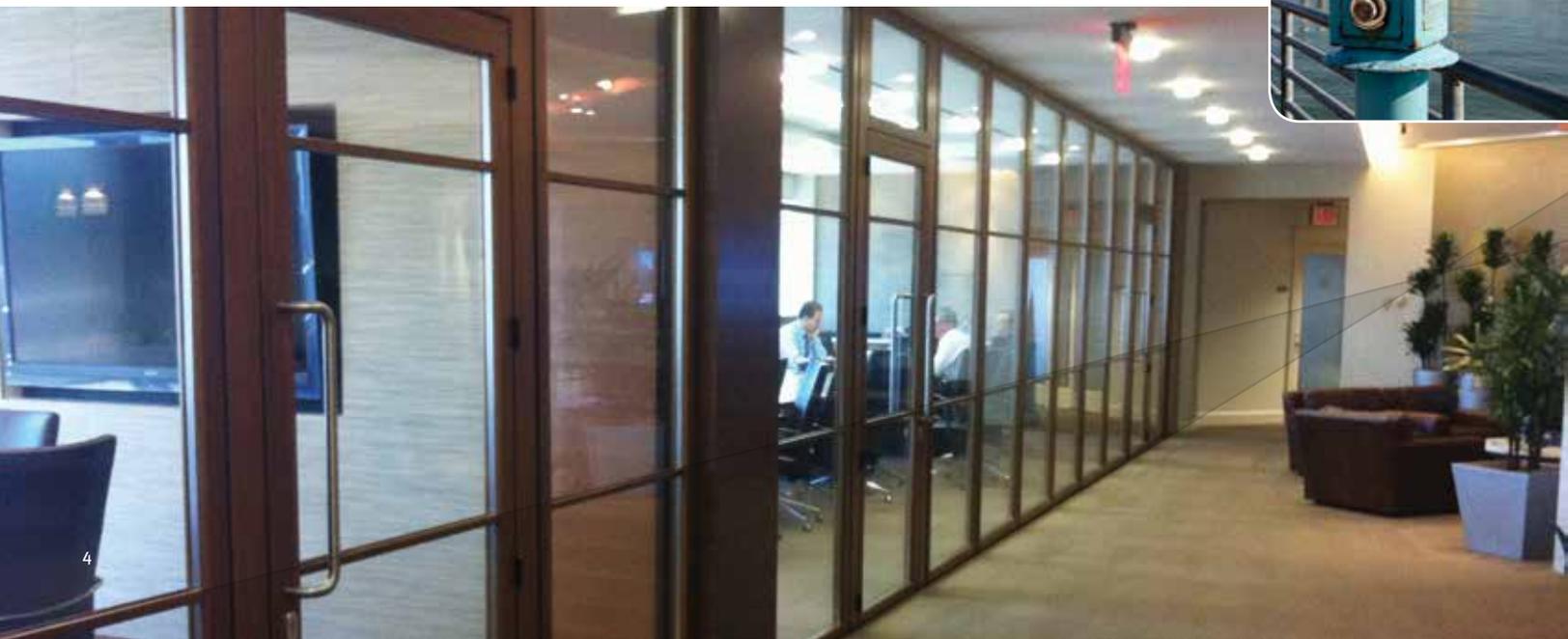


GUIDANCE IN A COMPLEX WORLD

Higgs Fletcher & Mack is constantly expanding and evolving its expertise in areas where our clients have needs. The firm's lawyers (over 70 in number) individually and collectively, remain committed to the personal and professional values that make us exceptional in our service industry. We make it our business to know our clients and their competition.



We look for solutions, focusing on the economics of our clients' issues. Skilled at the tactical as well as the practical, the firm helps our clients make the right business and legal decisions.



SERVICE IN SUPPORT OF SUCCESS

Higgs Fletcher & Mack is recognized throughout the San Diego region as a progressive force in the legal community. Building on seven decades of proven success in the delivery of unparalleled client service, the firm has achieved an impressive record of positive outcomes both inside and outside the courtroom. We serve a broad base of clientele in a wide variety of businesses and industries.

FOLLOWING IS A REPRESENTATIVE LIST OF THE CLIENTS WE SERVE:

- | | | |
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| <i>Amazon.com, Inc.</i> | <i>Landmark Aviation</i> | <i>Simon Property Group, Inc.</i> |
| <i>AT&T Communications of California, Inc.</i> | <i>Lucia Capital Group</i> | <i>Starwood Capital Group</i> |
| <i>Auto Zone</i> | <i>MAG Aerospace Industries, Inc.</i> | <i>The Arc of San Diego</i> |
| <i>Ballast Point Brewing & Spirits</i> | <i>Norcal Mutual Insurance Company</i> | <i>The Bishop's School</i> |
| <i>Broadcast Company of Americas, LLC</i> | <i>Oak Creek Energy</i> | <i>The Corky McMillin Companies</i> |
| <i>Center for Sustainable Energy</i> | <i>Old Town Mexican Café</i> | <i>The Old Globe</i> |
| <i>Chubb Group of Insurance Companies</i> | <i>O'Reilly Auto Parts</i> | <i>Torrey Pines Bank</i> |
| <i>Ciatti Wine & Grape Brokers</i> | <i>Pala Band of Mission Indians</i> | <i>United Parcel Service</i> |
| <i>Clean Conversion Technologies, Inc.</i> | <i>San Diego Association of Governments (SANDAG)</i> | <i>Vanliner Insurance Company</i> |
| <i>CrossFit, Inc.</i> | <i>San Diego Association of Realtors</i> | <i>Viejas Band of Kumeyaay Indians</i> |
| <i>Federal Express Corporation</i> | <i>San Diego Auto Connection</i> | <i>Waste Management Inc.</i> |
| <i>Genica Corporation</i> | <i>San Diego Community College District</i> | <i>Westair Gases and Equipment</i> |
| <i>HealthSouth Corporation</i> | <i>San Diego Habitat for Humanity</i> | <i>Westgate Hotel</i> |
| <i>Highland Partnership, Inc.</i> | <i>San Diego Unified School District</i> | <i>Zoological Society of San Diego</i> |
| <i>Hobie Cat Company</i> | <i>Scripps Health</i> | |
| <i>Hologic, Inc. (Gen-Probe)</i> | <i>Sharp HealthCare</i> | |
| <i>J. R. Filanc Construction Company</i> | <i>Sharp Rees-Stealy Medical Group, Inc.</i> | |
| <i>Jeld-Wen Inc.</i> | | |
| <i>Karl Strauss Brewing Company</i> | | |



PRACTICE AREAS

- *Alternative Dispute Resolution*
- *Appeals & Writs*
- *Bankruptcy, Insolvency & Reorganization*
- *Business Litigation*
- *Construction*
- *Corporate & Securities*
- *Criminal*
- *Employment*
- *Environmental*
- *Family*
- *Health Care*
- *Hotels, Restaurants & Tourism*
- *Immigration & Nationality*
- *Intellectual Property*
- *International*
- *Plaintiff's Litigation*
- *Privacy & Information Security*
- *Products Liability*
- *Real Estate*
- *Tax*
- *Tort & Insurance*
- *Transportation*
- *Trusts, Estates & Estate Planning*



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